



Orcapod

8 THINGS THAT MAKES US A BETTER STAFFING PARTNER

Beauty is Skin Deep. There is
More to Talent Supply Chain Than
Just Delivering.

**EXPLORE HOW ORCAPOD
IS CHANGING THE GAME
AND WINNING**

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#1

FOCUS AND SIMPLICITY

ONE INDUSTRY AND NOTHING ELSE.

In Pursuit of scale, when companies are trying to offer every possible service in every possible domain, Orcapod is relentlessly focused on a very narrowly defined market segment. Our mantra; Do Less but Do it Well. What our clients get in return is deep domain expertise and better service delivery.

"The successful warrior is the average man, with laser-like focus." Bruce Lee



#2

SCALABILITY AND PREDICTABILITY

EXPANDABLE CAPACITY WITH SERVICE ASSURANCE

We know our customers won't like to deal with twenty different vendors to meet their talent needs. They need partners who can scale up, when their business needs more. Our domain focused large Talent Acquisition team, ensures that our throughput capacity offers much needed scalability and certainty.

Boutique vendors with sub-critical capacity or catering to broad industry verticals, work well when clients' needs are easy and of insignificant size. However these options run out of steam, the moment clients push the demand paddle. This leads to no option but to deal with dozens of vendors, adding operational complexity and unproductive effort.



#3

NICEST PEOPLE TO WORK WITH

FLEXIBLE, TRUSTWORTHY AND PROFESSIONAL

We are not in the race to be largest or fastest growing company. Our desire is to have deep domain expertise, know what we are doing, to be transparent, not too defensive, not too pushy; Someone who act as trusted advisers. In effect to become a company who is easy and fun to work with

We have this no-nonsense, professional work culture that attracts people of a particular kind. People who are not in hurry, work hard, remain transparent in everything they do.

In transaction heavy staffing business, where every discussion is a negotiation, clients find us easy to deal with and get peace working with us. .





#4

OPERATIONAL AND FINANCIAL STABILITY

RESPONSIBLE BUSINESS RATHER THAN DOING MORE

We are never tempted to pursue business for the sake of buying revenues. Our incessant focus on financially sustainable relationship ensures that we remain capable to fulfill our obligations and never expose any of our stakeholders to unexpected disruption.

As a strategy, Orcapod ensures that none of our clients contribute more than 15% of our revenue. With more than 80 medium to large enterprise customers, what our clients get in return is vendor stability and peace of mind.

One thing that keeps clients awake is the fear of vendor stability. Excessive dependencies on selective customers or running unprofitable deals can make vendors fragile and prone to volatility risk. Their irresponsible behavior can cause operational headache and real damage to client's reputation.



#5

REGULATORY COMPLIANCE

SOMETIME GETTING ZERO IS A GOOD NEWS

We have impeccable track record on compliance front. We work as staffing vendors to prestigious clients that includes leading Investment Banking firms and Fortune 500 companies. We can proudly say that In history of Orcapod, we have zero issues on compliance front with government or with any of our client.

Our client profile has very high expectations on compliance front. Our successful and multiyear relationships with these clients is a true confirmation of our claims.



#6

RISK MANAGEMENT

STAFFING IS MORE THAN JUST SERVICE DELIVERY

Our clients understand that service delivery has to be backed by mechanism that protect their business from unknowns. Orcapod ensures that it has all the required insurance coverage for protecting their clients from any financial, operational or reputational risk

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- Healthcare Insurance
 - Accidental Insurance
 - Workman Compensation
 - Comprehensive General Liability
 - Crime Insurance
 - Professional Indemnity
 - Public & Product Liability





#7

TECHNOLOGY ENABLED, PROCESS DRIVEN

DELIVERY EXCELLENCE MEANS QUALITY OF ITS DELIVERABLE

When it comes to Talent Supply Chain Management, sub-optimal processes and lack of quality control leads to unnecessary waste; Leading to unproductive effort investment from clients. Orcapod leverages technology platforms and stringent quality control to ensure that nothing move to client that is irrelevant or run a risk becoming a waste.

Orcapod is a company with soul of a startup and mindset of a big company. It spends 2.7% of its annual revenues on Process Innovation, Data Management and Technology Platforms



#8

INCH WIDE, MILE DEEP

COMPREHENSIVE RANGE OF SERVICES IN A NARROWLY DEFINED INDUSTRY SEGMENT

When it comes to Talent Supply Chain, no two problem statements ask for similar solution. Challenges can be around skill combinations, time to on board, or employment branding. Orcapod offers suite of service products that offer solutions for each of these problem statement. What clients get in return is fine grained solution and better return on their time investment.

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- Permanent Hiring
 - Contract Staffing
 - Contract to Hire
 - Hire Train and Deploy
 - Payroll Transfer
 - Career Event
 - Meet-up Event
 - Recruitment Process Outsourcing
 - Master Service Agreement
 - Background Verification





WE ARE A LEADER IN CONSULTING AND TECHNOLOGY STAFFING BUSINESS, HELPING OUR CLIENTS CO-CREATE BREAKTHROUGH SOLUTIONS.

Orcapod is a leading Consulting & Technology Staffing Company, providing broad range of services and solutions in Business & IT Consulting, Workforce Solutions and Operational Improvement. We enable our clients to outperform the competition and stay ahead of the innovation curve.

Orcapod Consulting works with Global and Indian companies providing assistance in their critical IT & Business improvement initiatives. We work with our clients to improve their business operations by combining its expertise in the areas of Business & IT Consulting, Outsourcing, Operations Transformation and Services Optimization. Our experienced consulting workforce complements the CIO organisation and helps it deliver more within its budgets & demanding schedules.

Our Technology Staffing Services offer Talent-On-Demand Solutions to solve Human Capital needs of our clients, helping them meet their business and strategic objectives. Our integrated approach towards Talent Supply Chain Management [TSCM] includes Solutions like Conventional Staffing, Rebadging, Employee Lifecycle Management, Master Vendor Program, Hire Train & Deploy and Build Operate & Transfer. Our Consulting Lineage help us to attract and retain high performing workforce, that works as effective extension to our client's team. We are strategically supporting our clients in Industries such as IT Services, Telecom, Healthcare, ecommerce, Engineering Design, BFSI, Semiconductor & Embedded Space .

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