

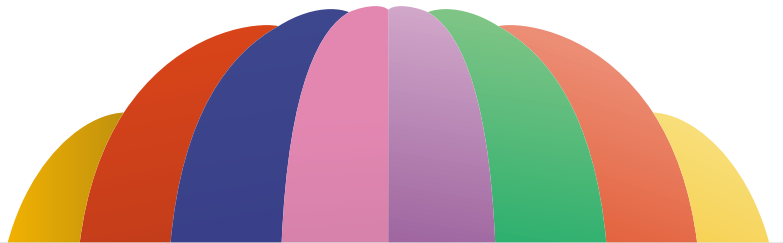


Consulting Services
Portfolio

IT SERVICES
CONSUMER



Orcapod



IT SERVICES CONSUMER

Effective IT Management in today's context is not primarily around surmounting technology challenges. Many of those battles have been won. Current challenges are around rationalization of IT spend, building value driven governance structures, determining what the organization should spend on running the business as opposed to changing the business and preparing a realistic road map for the organization's IT and business initiatives.

The questions that CIO organizations are asking today :

- Whether the technology investments I have made in the past are giving commensurate business returns?
- Whether my business teams are well integrated with my technology management and prioritizing investment that serves market and business needs but controls risks and costs?
- Am I doing enough to rationalize my IT portfolio and hence cost? How can I engage my IT vendors to rationalize the cost? How can I align their interest to support my transitions to efficient channels like cloud computing?
- To whom should I outsource? what should be my offshoring strategy? How do I reduce my risk without compromising on ROI?
- How should I govern my relationships with my product and services vendor? How can I protect my medium and long term interest in my outsourcing contracts?

Our proprietary methodology, EBO (Explicit Business Outcome) has a strong bias for leveraging existing resources to the maximum. Our operations centric outcome driven consulting approach does in-depth critical analysis before making big bang investments and ensures rapid ROI.

Our senior consulting workforce has decades of operational experience and understand the business needs of our clients. We can help our clients address their most important issues in the following areas:

- IT diagnostics, assessment and strategic blueprinting to ensure rationalization of cost and optimization of future spend.
- Program Management of important initiatives, Vendor transition management and running PMO for critical projects, resulting in cost savings and reduced risks.
- Supplier research, Business Case Development, RFI and RFP preparation, managing & supporting end-to-end Outsourcing programs and Offshoring assistance for high value-low risk services.
- IT Captive creation, Captive offshore, Service Optimization and Management.

We have no financial interest in downstream IT implementation and support activities and hence act as an unbiased advisor. Our involvement with our clients goes way beyond strategy, blueprints or plan. We work with client's team shoulder to shoulder and ensure that desired business results are delivered.

IT Strategy Blueprint

Making IT Future Proof

Due to the dynamic nature of today's business, IT organizations always struggle to cope up with the changing business priorities. Sometimes it results in misaligned investments, fire fighting and missed opportunities.

If you want to know more about our 'IT Strategy Blueprinting' Services, we can run a one day no cost no obligation Blending workshop with the key stakeholders.

Key to success is being ahead of the game. Forecast the possible future & various possible options and ensure that your IT organization is prepared to deal with most of it.

Orcapod consulting services around Strategy Blueprint helps in making its client business future proof. Our senior consultants run intense workshops with your IT & business organizations and help in evolving a blueprint that transform your IT organization into a true business enabler.

Our proprietary methodology, EBO (Explicit Business Outcome) has a strong bias for leveraging existing resources to the maximum. Our Strategy blueprint encourages phased out investments & implementation for ensuring incremental, lower risk and rapid ROI initiatives.

On customer demand, we extend our involvement to strategy execution which involves working with the IT organization in blueprint implementation.

Blue printing workshops are intense brainstorming sessions. Your IT leadership gets involved in no-distraction brainstorming sessions and co-explore the IT trends that are influencing your industry in medium to long term. Result is better preparation to deal with the future and proactive response to competition.

Consulting Services that pays for itself: Pre-requisite to a high quality Strategy Blueprint is the accurate assessment of the current state. Phase-1 of our Strategy Blue print is generally focused on cost optimization opportunities derived from your current state assessment. These savings not only pay for the time and money you spend on this exercise but add to your discretionary spend for the strategy implementation.

IT Transformation

Re-evaluate, Rationalize, Grow

In continuing pursuit of business growth, organizations take snapshot views of their IT investments. This leads to unstructured growth causing high cost & environmentally unsustainable operations. While it is unavoidable to have tactical responses to the dynamic nature of the market environment, it is necessary for the organizations to look back and put their house in order. This kind of initiatives not only helps in cost savings but also prepares the organization to take the next big leap of change.

Orcapod consulting services on IT Transformation help our clients to re-evaluate and reconstruct their IT environment. This helps to improve operational efficiency, overall carbon footprint and return on investment. Typically our team would work in the areas of Application Portfolio Rationalization, Platform Realignment, Data Management, Infrastructure Reconstruction and IT Governance.

If you want to know more about 'IT Transformation' Services, we can run a one day no cost no obligation Blending workshop with the key stakeholders.

On client demand, we extend our involvement into the execution of the Transformation plan.

What distinguishes us from the Consulting divisions of IT Services Organizations is our experienced workforce, agility and company construct. Consulting is our business and we are a genuine and neutral enabler in our advise. We do not carry the risks or benefits of pull through subsequent revenues. We are open to delivering assignments in different commercial constructs ranging from the normal models to aligning Orcapod business benefits to the benefits and savings of our Clients.

Cloud Computing

Embrace the Cloud; Confidently

In a recent survey conducted by CIO.com, around 60% of IT leaders said cloud computing will cause a radical shift in IT and 47% said they are already using it or researching it. Hence the question for CIO organization is not 'If' but 'How'. The challenge for IT leadership is to navigate through various options available and find a combination that works best for them. Typical concerns for organizations in adapting cloud solutions are :

- This is an evolving territory. Am I committing to right partner? What is their capability to invest, survive and grow?
- What is my risk of vendor stickiness? Whether the proposed solution is portable to a new environment and if a need arises, can the solutions be in-sourced?
- What are the business continuity, data security and compliance risks I am exposed to and what needs to be done to mitigate that?
- What are the applications in my portfolio which are good candidates for moving to the cloud and what should be my road map?

Our Consulting services in Cloud computing will provide guaranteed savings in your non discretionary spend. These savings will not only pay for the time and money you spend on this exercise but will add to your discretionary spend for long term strategy implementation

Orcapod's consulting workforce has decades of experience in managing mission critical and complex IT engagements. We can help our clients in the following ways:

Feasibility Analysis : We will analyze your application & infrastructure portfolio, services, development environment and will shortlist the ones which are good candidates to the embrace the Cloud.

Road Map & Business Case : We will build a transition road map, keeping in mind the business continuity & investment risks. To get internal consensus and wider buy-in, we can build a business case for the initiative so that decisions are made based on facts and figure and not on intuition.

Vendor Selection : As the market is new and most of the models unproven, lot of companies are selling rigid deployment environments as cloud solutions. This results in sub optimal outcome and clients not getting the real advantage of cloud computing. On behalf of our clients, we can explore the vendor landscape and select the ones most appropriate for our context.

Transition : Program Management of transition activities and stabilization.

What distinguishes us from the Consulting divisions of IT Services Organizations is our experienced workforce, agility and company construct. Consulting is our business and we are a genuine and neutral enabler in our advise. We do not carry the risks or benefits of pull through subsequent revenues. We are open to delivering assignments in different commercial constructs ranging from the normal models to aligning Orcapod business benefits to the benefits and savings of our Clients.



Transition Management

Rapid & Risk Free Transition for Engagement Success

Your IT landscape is key to your business. Once the decision to Outsource is taken and contract signed, making your IT vendor succeed is a joint agenda. Ensuring transition from your IT team and existing vendor is not only stressful but is fraught with real business risks. Failure to have a successful transition might have adverse impacts on your business continuity.

How do we get started in a large outsourcing program, set the pace for everything that follows. Hence the first few months of a new outsourcing relationship are critical. Typical Challenges for a CIO organization in transition management are:

- How to structurally engage the existing vendor so that business interests of all the three parties are aligned?
- How to constructively engage the internal IT team so that they positively contribute to the transition and subsequent stabilization?
- How to define the scope of the transition, measure completeness and track performance? Suboptimal performance of your vendor can have an impact on service quality and might extend the stabilization phase?
- How to ensure service and business continuity while executing the transition? How to quickly stabilize the operations and ensure that it returns to business-as-usual mode?

It is inherent confidence in our transition management capabilities that we are ready to align our financial benefits to your business outcome. Our milestone based payments ensure that our business interests are aligned to your payback.

Our senior consulting workforce has decades of experience in managing large size outsourcing programs. STM (Swift Transition Methodology), our proprietary approach to transition management ensures end-to-end success of a transition engagement. We closely work with your IT leadership and act as success enablers. We provide information visibility, insights and performance tracking to ensure that shifting services, people and assets from your environment to your outsourcing vendor happens quickly and effectively.

Our consulting workforce can act as reinforcements to your existing transition management capacity or can independently manage programs on your behalf. Our objective would be to ensure a successful transition, stabilization and then handover the activities back to your IT team.

Requirement Development

Developing Needs for Evolving Businesses

Business users normally answer only the questions that you ask them. Partial or inaccurate capture of business requirements is the number one reason for change requests. Multiple iterations of requirement development not only cause unnecessary delays and inflates the development cost but also makes the application patchy and difficult to manage. What you need to cover this risk is experience and diligence in requirement gathering. Typical challenges which IT teams face in requirement development are :

- Lack of structure and discipline in requirement gathering leading to sub optimal business design and potential risk to development phase.
- Lack of personal leadership and facilitation skills. Business users driving the agenda, leading to inflated scope and budget concerns going out of the window.
- No or little control on knowledge management and connecting the dots. Team members working in silos and building requirements on completely different assumptions. This result in delays in design sign-off and unstructured prioritization.
- Sub optimal project management of design phase, leading to inflated effort and delay in delivery timelines.

Our Senior Consulting workforce have years of experience in managing business design phases. We run dedicated and intense workshops with business users by leveraging our proprietary design methodology. The result is, accelerated & tightly knit business design, greater buy-in from stakeholders with need for minimal alterations.

Program & Project Management

Working with Your Team for Program Success

Projects slipping on desired timelines and going over budget is not an exception in the IT business. This is especially true for intense and demanding engagements like a system integration project, large implementations, outsourcing programs or a complex transition. Senior Executives in IT organizations deal with the following challenges :

- While my existing tools & processes help me to deal with the current IT challenges, this assignment requires unique delivery capabilities which are always in short supply.
- My available Program Management capacity is invested in other initiatives and pulling them out at short notice will have adverse impacts on my existing commitments.
- The new assignment is critical for my long term business success. We have zero margins for failure. I need program management competence which complements my existing capacity and help me in reducing business risks.

Our senior consulting work force has decades of Program Management experience, managing business critical & complex IT projects delivered from multiple locations. We can add management capacity to your existing project leadership or independently manage programs on your behalf. In specific cases, we do provide management capacity on need basis till the time your organization builds in-house capacity and takes the assignment to the next level.

It is confidence in our program management capabilities that we are ready to align our financial benefits to business outcome. Our milestone based payments ensure that our business interests are aligned to our client's payback.

Project & Program Management Office

Driving the Success of Large Scale Business Effort

Failing to realize a critical business objective that calls for a massive mobilization and deployment of organizational resources can be catastrophic. When dealing with mission critical and large programs like transition, outsourcing engagements or critical organizational initiatives, success can be achieved only through centralized management and careful coordination, with a specific focus on communication and risk management.

Orcapod can establish a PMO on our client's behalf, which would be responsible for supporting a large size program and its constituent projects.

Typical objectives of this office would be :

- Create a governance support structure that arms your program management team & leadership to direct and oversee the engagement.
- Articulate and track operational, financial, legal and reputational risks and support in building and implementing mitigation strategies.
- Build and update performance dashboards reflecting internal and external commitments for providing performance status on each one of them. This includes revenue & profitability targets, Service Level Agreements and Key Performance Indicators.
- Locking in 'performance roadmaps' to internal contracts and ensuring measurement parameters to provide an objective view of existing status.

We can build and run following kind of Management Offices :

Enterprise PMO : We can build, operate and transfer an enterprise level PMO, supporting key organization engagements and internal initiatives.

Department PMO : We can build a PMO based on a focused need of a specific department.

Special purpose PMO : We can build and run an onsite or offsite PMO to support program teams for managing critical engagements.

Orcapod uses highly successful measurement methodology that divides each activity into various steps of doneness and Earned Value build on these steps provides an objective view of the current status. Successfully executed, it not only helps companies meet or beat engagement goals, but also embeds implementation capabilities into the organization.



Business Case Development

Prioritization based on Facts & Figures

Reducing IT budgets along with increasing demand from business users is creating never before prioritization challenges for the CIO community. As discretionary budgets are reducing, lack of structured approach in prioritizing the demands can lead to sub optimal investment allocation and hence reduced ROI. Decisions built on insufficient information can lead to projects getting frozen or applications developed with no or little rationale.

Orcapod consultants have years of experience in assessment of new business initiatives. Our structured approach will help you in building a strong business case for your investment initiatives leading to selection of the right investment opportunities, improved ROI, ease of internal buy-in and strengthened confidence in IT leadership.

On behalf of your organization, we conduct an in-depth analysis on various investment opportunities and compare financial and non financial returns leading to investment recommendations that are based on facts and figures.

We can assist your managers or, on your behalf, develop a structured business case to assist you in taking informed decisions and develop recommendations based on the strategies, benefits, risks and financial impact of the alternatives.

Post Contract Governance Support

Business Benefits from Monitoring & Control

A well structured contract is a pre-requisite but not sufficient to harvest all the benefits of outsourcing. Key to success here are right implementation and effective oversight. Sub optimal contract governance can be expensive and sometime catastrophic. In a large outsourcing program, central monitoring and control, measuring performance parameters, careful coordination and risk management are basic qualifications for ensuring success. Typical challenges clients face in managing their outsourcing contracts are :

- Operational priorities take most of the time from IT leadership, leading to no or little time left for proactive contract management.
- Results are missed opportunity, lack of preparation and expensive procurement. There is no clear ownership on the client side to have a continuous track on contract enforcement. This leads to inertia in the system with no incentive for vendor to perform at the committed level.
- Lack of clarity on parameters which need to be measured. Management has no information on service quality, burn rate and other operational parameters leading to difficulty in decision making.
- Lack of counter check on invoices, service credits and penalties leading to error prone payments, missed opportunities and inefficient enforcement.
- No, irregular or unstructured audits for enforcing contract commitments around business continuity, disaster recovery, data integrity, information security and other compliance needs.

Orcapod consulting team has years of experience in managing large size outsourcing program. Our Governance Support Services can help our Clients in the following ways :

Governance Office : We can make an Onsite, Offshore or Hybrid governance office. This office can provide governance support in areas like demand management, invoicing, contract management, audits, management dash board, performance reporting and improvement management. While our team will become an integral part of your IT management, your staff would be able to focus on the strategic aspects of the governance. This will not only help you to reduce governance & compliance cost but also improve service quality and efficacy.

Transition Support : Starting and stabilizing the outsourcing relationship is the crucial step where maximum pain occurs. Obvious reasons are lack of understanding & experience, less prepared leadership, no time for hiring right people and peak starting workload. Our governance team can add management capacity to accompany you during the initial phases of the program and gradually move out once you stabilize the operations and build in-house capacity.

Virtual War Room : While your in-house governance team is driving the program, we can support them by building and operating a virtual war room. This will not only act as a passive repository of contract documents, historical reports but will be an active shelf space maintained by our team to provide support information. This way, while we take care of your mundane and repetitive business tasks, your leadership can spend their time on real decision making.

Risk Management

Plan for the Unplanned

Smart organizations understand the risks involved in any large outsourcing program. They recognize this issue and ensure that the right mitigations are built into the contract, captured upfront and enforced in the governance structure.

However, the challenge comes in implementing and tracking those mitigations. Operational priorities take most of the time from the IT leadership, leading to no or little time left for proactive risk management. This result in lack of preparation for any eventuality and proactive decision making suffers.

Orcapod can work as a third party risk management partner tracking a wide array of program risks and vendor's preparation to deal with them. What you get in return is peace of mind and greater attention for profitable outsourcing.

Our comprehensive review & risk audits gauge our client's exposure on operational, legal, financial and reputational risks and ensure that either planned mitigations are sufficient enough to avoid the risk realization or downside is known and built into the plan.

One of the biggest drawbacks of traditional review & audit process is a big bang approach to program audits. Audit teams spend 2-3 days with one specific project going through the entire review checklist. This leads to high cost of audit, delivery disruption, resistance from the project leadership and situation-handling mindset from the team.

Orcapod's innovative audit approach leverage proprietary tools & methodology and provide a framework that is economical to conduct, non intrusive in nature, more sustainable and can be spread across days to get a better buy-in

Supplier Research

Selecting Right Partners for Offshoring Success

Once the outsourcing decision is made, the next critical step is to decide the possible list of IT suppliers. 'Right' suppliers are not always the one with widest reach and bringing breadth and depth of services. You have a wide spectrum of IT needs, from consulting to application management and you need equally wide supplier choices. Each supplier can bring their own value proposition which can be its geographical reach, organization size, domain expertise, services breadth, consulting depth, attractive price points or risk appetite.

As every outsourcing need is different with its own critical success factors, typical questions that a CIO organization will ask about Supplier Selection are as follows:

- What is my medium to long term strategic priorities?
- What should be our supplier evaluation criteria? How do we know which supplier can meet our outsourcing strategy and objectives?
- How do we gather information about the possible suppliers? The longer the list, more the effort and complications?
- How do we compile a good master list of suppliers which fulfil my end-to-end IT needs at right price points? Can my supplier landscape help me down trade my IT needs for better price points or up trade to access more capabilities?
- Which are the suppliers who can respond to my changing business needs and ensure that my IT organization is capable of Innovation and Continuous Improvement?

Based on your strategic imperative, making the right choice of supplier(s) is critical and needs in-depth research and evaluation. Our senior consulting workforce has decades of experience in managing large size outsourcing programs and in depth understanding of the supplier space across the globe. Our proprietary information and selection approach will ensure that the shortlisted suppliers will meet your strategic and tactical needs.

On client's demand, we do manage Master Service Agreement lifecycle; that includes supplier research, building & rolling out RFI, RFP, negotiations and contract closure



RFI and RFP Preparation

Building a Precise Shopping List

Well crafted RFIs and RFPs are like creating shopping lists. You get what you asked for, not what you wanted. Inaccurate requirement definition can lead to suboptimal proposals, lengthy procurement lifecycle and expensive services. Building the right kind of service bundles, crafting Business-aligned SLA/KPIs, incorporating effective penalties & rewards can take you a long way in structuring an effective outsourcing contract. Typical challenges which CIO teams face in building an effective RFI or RFP are :

- Building the service bundles based on strategic priorities and suppliers landscape.
- Providing sufficient information for ensuring high quality proposals.
- Drafting business-aligned SLA/KPIs for cost reduction & service quality.
- Articulation of the right level of business continuity & information security expectations.
- Creation of objective evaluation criteria.
- Incorporation of the right performance incentives and non-performance penalties.

While Clients focus on the optimization of Business Processes and cost reduction by Outsourcing, Innovation and responding to changes takes a back seat. Rigid contract constructs restrict the Client's options. Hence it is important that the organization's changing Business needs, need to innovate are considered and articulated.

We use innovative scope defining frameworks that can help you in cost & time boxing these activities upfront. This not only helps you in improving budget forecasting but also provides positive incentives to vendor for improving real productivity.

Our consulting workforce have decades of experience in managing small to large size outsourcing contracts. Our proprietary approach to manage Outsourcing Lifecycle ensures that you get the right value from your Outsourcing initiative. We can add management capacity to your procurement team owning the RFI/RFP cycle or can independently manage this program on your behalf.

While cost certainty on large size development work can be ensured by inviting fixed cost proposals, the challenge is to ensure cost management on activities that are difficult to estimate upfront. For examples, interaction heavy activities like business design, day to day application management work or ad-hoc application enhancements. The reason for this difficulty is real time estimation with no central control.

On request, we do take RFI/RFPs preparation of specific projects or outsourcing. This way you can leverage our expertise and low cost offshore capacity while focusing on your core business priorities.

Captive Offshore

Captive Operations that Make Business Sense

Lot of medium and large enterprises are interested in realizing offshore benefits without going through the outsourcing way. Reasons for this move could be strategic, business or simply, protection of intellectual property. Solution to these requirements can be a dedicated captive center, virtual captive or a blended delivery model. However building and ramping up captive centers at offshore location is easier said than done.

Typical questions companies ask before deciding to start a Captive :

- What are my strategic imperatives to start a captive centre at an offshore location? Is it Financial, IP protection, patents, confidentiality or to create value by divesting the operations in the future?
- Should I directly set up a captive or go the BOT way? What are the legal, fiscal, taxes and HR laws implications which I need to take care?
- Which city at offshore location is the right choice for me? How will we hire people and start it up?

Typical challenges Leadership faces in starting a new captive are:

- Lack of local understanding, leading to expensive mistakes in early stages.
- No or minimal leadership presence at offshore location, causing delayed and expensive ramp-up
- Delivering non-core activities from captive centers leading to inflated cost structures with no business benefits.
- Lack of brand visibility causing hiring challenges, retention issues and expensive talent acquisition.

Our senior consulting workforce have decades of experience in setting up and managing large size IT operations. We can help our clients in the following ways:

Program Management : We can manage the captive setup program on client's behalf and provide support on activities like legal and financial coordination, setting up hard & soft infrastructure, hiring, transition and stabilizing operations.

Build Operate Transfer : We can setup captives on the client's behalf in Build Operate and Transfer model.

Virtual Captives : If clients want to start slow with minimum overheads and long term liabilities, we can help them in setting up virtual captives with large IT service providers.

Service Optimization

Re-engineering Service Delivery

Organizations can outsource their work, not their problems. Whether the IT needs are served with internal teams, vendor teams or with blended delivery teams, efficiency and effectiveness are prerequisites for cost optimization and service excellence. Operational deficiency in your IT organization can have direct impact on business enablement and can even derail your outsourcing plans. In these cases, either vendors will avoid taking service responsibility or will include higher risk premium in their outsourcing proposals.

Typical needs of Service Optimization arise in the following scenarios :

- Part of the support for IT operations are delivered by internal organization. IT leadership wants to relook at existing way of working and benchmark internal service standards with the best in Industry.
- CIO organization has decided to outsource part of the IT services but want to optimize the operations and benchmark the cost & service quality before handing over the responsibility to a third party.
- Due to various reasons, outsourcing is not working for the company and the IT leadership wants to in-source the operations.

Consulting Services that pays for itself: Our consultants ensure that you get guaranteed cost savings from your service optimization initiative. These savings not only pay for the time and money you spend on this exercise but add to your discretionary spend for the business enablement.

Our senior consulting workforce has decades of experience in managing IT service delivery across Industry Sectors. We can closely work with your IT leadership for optimizing your internal IT operations or can help you in-source the activities. Our value addition would be in the areas of structuring governance, re-engineering internal processes and re-positioning service standards. Our proprietary methodology, EBO (Explicit Business Outcome) has a strong bias for leveraging existing resources. We will ensure that our clients get maximum benefits from existing resources before putting large investments behind big bang organizational changes.

Offshore Assistance for Small & Medium Businesses

Joining the league of Large Enterprises to leverage Offshore

Till recent times, arbitrage advantage from Offshoring was the exclusive domain of Large Enterprises. Small & Medium Businesses (SMB), despite facing the same cost challenges, were unable to leverage Offshoring rewards. Prime reasons were lack of offshore understanding, risk aversion and sub critical demand. In addition, lot of initiatives failed due to wrong selection of vendors, sub optimal contracts, governance issues and poor deal structuring. SMBs face the following challenges when it comes to Offshoring :

- Lack of understanding about suppliers' landscape, leading to risk aversion and confusion.
- Lack of experience and in house expertise in dealing with outsourcing lifecycle.
- No offshore presence and little experience in dealing with offshore territories.
- Management Teams focused on core business and finding it difficult to embark on complex offshore initiatives.

It is confidence in our Outsourcing Management capabilities that we are ready to align our financial benefits to our client's business outcome. Our milestone based payments ensure that our business interests are aligned to our client's payback.

Orcapod's consulting workforce has decades of experience in managing outsourcing relationships of various kinds. We can be your partner in the Offshoring journey. Our proven methodologies not only ensure engagement success but help in shortening the outsourcing maturity cycle. In addition, our existing relationships with various suppliers ensure that our clients get the same mindshare as large enterprises.

We can help you in managing your Offshore Journey in the following ways :

Objective Setting & Portfolio Analysis : To define the key objectives of your outsourcing program and analyze the IT portfolio for finding out global sourcing readiness and defining roadmap.

Preparation & Supplier Research : Build IT blueprint and roadmap. Define Scope of offshoring, Build RFI & RFPs, Benchmark existing & desired cost structures, SLAs and vendor short listing.

Vendor Evaluation & Outsourcing contract : Vendor comparison, selection, contracting, transformation and transition.

Governance Support : Act as a Local Coordinator, Governance reporting, Compliance report, invoicing support, Process & Risk audits.

Our proprietary methodology, EBO (Explicit Business Outcome) has a strong bias for leveraging existing resources to the maximum. We will ensure that you get maximum benefits from your Offshoring initiative with minimal upfront investment.

About Orcapod

Orcapod is a Consulting & Technology Services firm founded by senior industry professionals coming from reputed international organizations. Like the Orcas which roam the great oceans around the globe, we work with Global and Indian Clients providing assistance in their critical IT & business improvement initiatives.

Orcapod Consulting helps its clients to improve business operations by combining its expertise in the areas of Business & IT Consulting, Outsourcing, Operations Transformation and Services Optimization. Our experienced consulting workforce complements the CIO organization and helps it deliver more within its budgets & demanding schedules. Explicit Business Outcome, our proprietary methodology gives high priority to employing existing client assets for delivering the range of results that will make substantial and sustained difference to our client's business.

Orcapod Technology Services offers conventional and customized solutions to meet the resourcing needs of our clients in the IT space. Our ability to attract and retain high performing workforce ensures on demand access of talent capacity to our clients for meeting business commitments.

Fuelled by our shared vision, we help to make our client's businesses more efficient, more profitable, and prepared to succeed. We help to make them Future Ready.

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